



fellsway

Fellsway CMMC Readiness Services

Targeted Engagements to Support Your
Compliance Journey

[fellswaygroup.com](https://www.fellswaygroup.com)

Most Organizations Don't Fail CMMC Because They Didn't Try

They fail because they started on the wrong path

Wrong boundary strategy, an SSP that doesn't match reality, or an MSP whose decisions won't survive assessor scrutiny.

Wrong Boundary Strategy

Scoping decisions made early without proper validation create structural problems that compound throughout the entire program.

SSP That Doesn't Match Reality

Documentation that describes a system as it was imagined, not as it actually operates, fails under assessor scrutiny.

MSP Decisions That Won't Hold

Shared responsibility assumptions that haven't been pressure-tested become findings when a C3PAO examines them.

Fellsway services are built to prevent wasted time, energy, and resources.

CMMC Readiness Workshop

Free Consultation. Valuable Recommendations.

A structured 60-minute session that evaluates your actual standing across four domains: program ownership, scope and environment, control implementation, and evidence readiness. By the end, two things are clear, how CMMC applies to you, and which path forward fits your current posture.

What It Covers

Contract Vehicles & CUI

CUI handling obligations and flowdown requirements reviewed in context of your actual contracts.

Certification Level

Determination of whether L1, L2, or L3 applies to your organization and why.

Build vs. Prove

Identifying whether you need to build a program from scratch or validate and defend existing work.



Workshop Output

The Workshop output ensures your next step puts you on the right path.

CMMC On-Ramp

Recommended when no defined program, SSP, or prior CMMC work exists

The On-Ramp is the planning work that should happen before a build begins. It confirms certification level, develops a boundary hypothesis, surfaces complexity drivers, and produces cost and timeline ranges so leadership can make an informed commitment.

Deliverable: Executive Decision Package

- Certification level confirmation
- Boundary hypothesis (enclave vs. enterprise, GCC vs. GCC High)
- Complexity drivers (OT environments, legacy identity, mixed CUI workflows)
- Cost/timeline ranges
- A sequenced proposal for the full build, including any remediation activities identified during scoping

Program Build with Integrated Assessment & Remediation

Fellsway assesses as it builds – not after.

Boundary engineering is validated before SSP development. Controls are reviewed as they're operationalized. Where gaps surface during the build, remediation happens in context – not as a separate, downstream effort.

1

Boundary Engineering Validated

Before SSP development begins, the boundary is confirmed, preventing the most common and costly structural mistakes.

2

Controls Reviewed as Operationalized

Evidence structures are pressure-tested at every stage so findings are addressed before they compound.

3

Remediation In Context

When gaps surface during the build, they are resolved immediately, not deferred to a downstream effort.

4

C3PAO-Ready Program

By the time you reach your C3PAO assessment, your program has been tested and corrected throughout. For most clients, a high-cost standalone mock at the end is unnecessary.

CMMC Defensibility Review

Recommended when documentation and controls exist but defensibility under C3PAO scrutiny is uncertain

This is where a significant portion of the market actually lives, real work done, real money spent, real uncertainty about whether early structural decisions were the right ones. The Defensibility Review validates the boundary, checks whether the SSP reflects operational reality, reviews the Shared Responsibility Matrix, and surfaces program risks before they become C3PAO findings.

Deliverable: Executive Defensibility Brief with severity-tiered findings and a specific recommended next step.

Two Likely Outcomes

Program Is Structurally Sound

Progress toward the Mock Assessment with confidence that your program will withstand scrutiny.

Gaps or Structural Issues Surface

Targeted remediation of exactly what needs to be fixed is identified before moving forward to the final Mock Assessment.

Investment Protection

The Defensibility Review protects the investment already made. Remediation is surgical, scoped, and sequenced.

Findings Remediation

Triggered by the Defensibility Review or surfaced during the Mock Assessment

When findings require remediation, whether structural gaps, documentation misalignment, control deficiencies, or MSP accountability issues, Fellsway scopes and executes remediation tied specifically to what was found. No duplicate efforts of what's already working.

What Remediation Can Address

Boundary & Enclave Strategy

Re-scoping or enclave strategy corrections where the current boundary won't survive assessment.

SSP & Documentation Alignment

SSP updates to reflect operational reality, plus evidence package reconstruction or documentation uplift.

Control Gaps & Policy Deficiencies

Control gaps identified during assessment simulation and policy/procedure gaps flagged during Phase 1 document review.

MSP Shared Responsibility Realignment

MSP Shared Responsibility Matrix corrected where accountability assumptions won't hold under assessor review.

Defined Path Forward

Remediation is sequenced to move the program forward, not restart it — with a defined path back into the Mock Assessment once corrections are validated.

CMMC Mock Assessment

Final step before C3PAO certification. Recommended over a standard Gap Assessment whenever possible.

A full end-to-end replication of a C3PAO certification assessment: Phase 1 document review, then Phase 2 assessment simulation with assessor-style interviews, evidence requests, and control walkthroughs. Scored results for all 110+ practices mirror C3PAO methodology.

Phase 1: Document Review

Full review of your SSP, policies, procedures, and evidence packages against CMMC requirements before simulation begins.

Phase 2: Assessment Simulation

Assessor-style interviews, evidence requests, and control walkthroughs. Scored results for all 110+ practices mirror C3PAO methodology.

Prioritized Remediation Guidance

Any findings surfaced during the Mock are accompanied by prioritized remediation guidance so nothing is left unresolved heading into formal certification.

The Differentiator: When Fellsway conducts your Mock, our CCAs and CCPs become deeply familiar with your program. They can also attend your actual C3PAO certification assessment, explaining controls, clarifying implementation decisions, and advocating for a fair outcome.

vCISO Service

Strategic oversight that keeps your program ready after certification

CMMC certification is a moment in time. Staying certified and staying ready is an ongoing discipline. Fellsway's vCISO service provides the strategic oversight, program governance, and accountability structure to maintain your posture as your environment, contracts, and threat landscape evolve.

Continuous Governance

Continuous program governance and compliance monitoring throughout the program lifecycle.

Findings & Remediation

Findings identification and remediation management, no handoffs, no gaps in accountability.

Incident Response Readiness

Incident response readiness and plan maintenance kept current as your environment evolves.

Executive Reporting

Executive-level reporting and board-ready communication on program posture and compliance status.

Proactive CMMC Guidance

Proactive guidance as CMMC requirements and regulatory frameworks evolve.

Compliance & Resilience

The strategic connection between compliance, resilience, and business continuity, maintained continuously.

We Lead the Process – You Maintain Momentum

The Fellsway Lifecycle at a Glance

Stage	Engagement	Purpose	Path
1 - Entry	Readiness Workshop (Complimentary)	Identifies the path and surfaces early risks	Entry
2a and 2b - Build	On-Ramp + Program Build	Remediation and assessment integrated as controls are built and tested	Build Path
2c - Prove	Defensibility Review	Findings triaged; targeted remediation scoped	Prove Path
3 - Validate	Mock Assessment	Preparation and guidance before C3PAO	All
4 - Assess	C3PAO Assessment	Obtain formal CMMC L2 Certification from C3PAO	All Non-Self Assessing Level 2 Entities
5 - Govern	vCISO Service	Continuous Compliance & Ongoing Program Management	All

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**Risk is constant.
Ready is a choice.**

Are you ready?

Talk to us

fellswaygroup.com